



## Why CROSCON Managed Development?

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- **Become Failure Adverse** – as an industry, over 70% of IT software projects fail<sup>1</sup>. At CROSCON however, we meticulously plan, scope and manage the process to assume the risk for our customers. With over 15 years of experience we know how to ensure your project is a success and we guarantee it.
- **Focus on Your Business** – adding developers to your company adds significant complexity. Do you have the proper resources to manage a software team? The top ways to avoid an IT failure is to have executive support, methodologies, an experienced project manager and qualified engineers<sup>2</sup>. We combine the best technology experts, developers and architects with the people who are committed with the execution of the project.
- **Have a Contingency Plan** – what happens if one or more developers quit or have an extended leave of absence? We ensure that multiple developers are working on each project to not only provide a faster turnaround time, but also to create a natural human “fault tolerance”.
- **Cover Your Requirements** – great developers specialize in a few areas of expertise. With multiple engineers specializing in various skill sets and competencies we are a smarter choice for technology placement than a full-time hire and provide a greater level of coverage.
- **Bring the Firepower** – but only when you need it. Staffing in technology is difficult and expensive. We swoop in, execute the project and get out unless you want us to stick around. By the volume of clients that our team serves, we are constantly evolving and learning the latest technology, which we pass on to our clients so they can run their businesses better.
- **Go the Distance** – Employees (especially in technology) come and go leaving you responsible with the difficult task of staffing and training new resources. We take pride in having built client relationships that go back over 15 years still to this day. Let us know if you want to talk to them.

<sup>1,2</sup> Extreme Chaos, The Standish Group International, Copyright 2001. (Pg 1,2).

## Company History

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Crosland Consulting, LLC (CROSCON) is a wholly owned, open-source development company originally founded in 1996. Our web application team focuses exclusively on highly scalable web applications. We offer a complete software development cycle from discovery and specification writing to Q&A and deployment. Our projects range from social networking, business automation applications, ecommerce platforms, custom CMS and CRM systems and custom development.

## Contact Us

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## Who We've Worked With:

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